

SOUTH TEXAS COUNCIL

2025

CAMP CARDS!


Sales Guide




CAMP CARD PERKS

- ✓ No Upfront Deposit!
- ✓ Commitment Free!
- ✓ Up to a 55% Commission!
- ✓ 12 Different Vendors!

Pick-up Location

Council Service Center 
700 Everhart Road

For More Information

Contact James Rangel 
James.rangel@scouting.org

A Scout is Thrifty....

They earn their own way to Adventure!

The South Texas Council is pleased to present this year's annual Council Camp Card Program. This initiative is designed to help Scouts earn their way to a resident or day camp or pay for other Scouting program expenses. Units participating in this program will earn up to 55%* commission on each \$10.00 Camp Card they sell.

The intent of the Camp Card Program is to allow Scouts, in raising funds, to pay for their camp fees and year around scouting adventures.

Unsold Camp Cards must be returned at the end of the sale.

*Early Bird Sale. 50% commission after March 1st.

Council Approved Unit Money Earning Activity

The Camp Card program is an approved Unit Money Earning Activity sponsored by the South Texas Council. Scouts are authorized and encouraged to wear their Scout Uniform for all local council sponsored money earning activities. Please refer to the Unit Money Earning Application for requirements and guidelines for all other unit money earning activities.

Earn a 55% commission on all sold Camp Cards if Paid in full by March 3rd, 2025 by noon.

Earn a 50% commission for all sold Camp Cards if Paid in full by May 1st, 2025 by noon.

Camp Card Timeline and Schedule

February 1st – Camp Cards Are Available and Sale Begins.

May 1st - Turn in any unsold camp cards.

Orders & Check Out

- Fill out unit commitment form to request cards to sell for your unit.
- Supplies are limited.
- Units may return any checked-out CAMP CARDS and money at the council office or your District Executive.
- Units must pay for all unreturned Camp Cards (All CAMP CARD snap off tabs must be in place).

Return Policy

Cards must be in NEW Condition, including snap-off tabs.

CAMP CARD Support Team reserves the right to refuse cards in poor condition or snap off tabs removed.

TIPS FOR SUCCESS

Establish a Goal!

Goal Example at 50% Commission
Unit Commission Goal \$1,000
Total Sales Needed \$2,000
Total Cards Needed 200 (\$2,000/\$10)
Scouts in Troop = 20
Cards per Scout = 10

- Establish a per-Scout Goal to achieve Unit Objective.
- Schedule Sales Date and Time in Prominent Location (Locations that are on Camp Card, locations with “high traffic”, banks on payday, etc.)
- Sell to Friends, Family Members, Places of Worship and Work Sites.
- Approved Council Fundraiser ---WEAR YOUR UNIFORM!
- Close Out on Time.
- Emphasize Value of Card. Over \$__ in discounts!
- Remember.... In the end, the customer is investing in a Scout!

Safety and Courtesy

- Sell with another Scout or Adult.
- Never enter anyone’s home.
- Never sell after dark unless you are with an adult.
- Don’t carry large amounts of cash.
- Say “Thank you” whether a person buys a Camp Card or not.

Tips for Selling More Cards

- **Door to Door:** Take your cards for a trip around your neighborhood. The deals on the card are so good you probably will not have many by the time you get home.
- **Show & Sell:** Set up a sales booth at local population centers, festivals, fairs, etc. Ask vendors on the card if you can sell in front of their store. Just remember to be respectful and courteous, even if they tell you, “No.”
- **Sell at Work:** A great way for Mom, Dad, Grandma and Grandpa to help their Scout is to take some cards to work.

Sales Techniques

- Wear your uniform.
- Smile and tell them your first name.
- Tell them about your scouting unit.
- Tell them what you are doing (earning money to go to day camp, high adventure activity, Jamboree).
- Explain the benefits of the camp card to them (cards have a great value).
- Close the sale and thank them.

CAMP CARD CHECK-OUT FORM

(circle one)

PACK TROOP CREW SHIP POST

DATE _____ DISTRICT _____ UNIT# _____

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

EMAIL _____ PHONE _____

Total number of Cards Issued this receipt: _____

To be completed upon card turn in:

Checks \$ _____

Cash \$ _____

TOTAL \$ _____

_____ Cards Sold

_____ Cards Returned

_____ Total Cards this receipt

I recognize that each of these cards have a cash value of \$10. There is no risk to the unit if all unsold cards are returned to the council office by May 1, 2025. By signing below, I recognize that our unit will be charged the full price for every unreturned card after May 1, 2025. Our unit will pay for any sold cards and return unsold cards.

I agree to these terms (print name): _____ Date: _____

Signature: _____

FRONT

<p>JACK'S AUTO REPAIRS 361-488-1123</p> <p>1 FREE TIRE ROTATION WITH BRAKE INSPECTION \$25 VALUE ONE TIME USE EXPIRES 12/31/25</p>	<p>NOMAD</p> <p>15% OFF ANY SALON SERVICE PLEASE CALL US TO MAKE AN APPOINTMENT. 361-880-5950 SEE BACK FOR 2ND OFFER ONE TIME USE EXPIRES 12/31/25</p>	<p>RAILROAD SEAFOOD & BREWERY</p> <p>FREE ONION RINGS WITH A MEAL PURCHASE</p>	<p><i>The Flower Box</i> A Full-Service Florist</p> <p>\$10 OFF ANY ORDER ONE TIME USE EXPIRES 12/31/25</p>	<p>BIG HOUSE BURGERS</p> <p>10% OFF ANY ORDER EXCLUDING ALCOHOL EXPIRES 12/31/2025</p>	<p>\$5 OFF TOP WASH EXPIRES 12/31/25</p>	<p>PAPA JOHN'S</p> <p>FREE MEDIUM 1 TOPPING PIZZA</p> <p>WITH THE PURCHASE OF A LARGE PIZZA AT REGULAR MENU PRICE</p> <p>PROMO CODE BSOAFMP2025 VALID ONLY AT PARTICIPATING LOCATIONS EXPIRES 12/31/2025</p>
<p>Spice Station Indian Cuisine</p> <p>BUY MEDIUM PLATE GET BUTTER NAAN FREE ONE TIME USE EXPIRES 12/31/25</p>	<p><i>The Hot Dog Cart</i></p> <p>Choose 1 of 3 FREE OPTIONS (SEE BACK FOR DETAILS)</p>	<p>10% OFF ANY PURCHASE ONE TIME USE EXPIRES 12/31/25</p>	<p>TAQUERIA IALISCO Restaurant No.5</p> <p>BUY 1 LUNCH SPECIAL GET 2ND LUNCH SPECIAL 1/2 OFF ONE TIME USE EXPIRES 12/31/25</p>			
<p>SHILOH'S CUP</p> <p>50% OFF ANY COFFEE ONE TIME USE EXPIRES 12/31/25</p>	<p>USS LEXINGTON MUSEUM</p> <p>BUY 1 GENERAL ADMISSION TICKET GET 1 - 50% OFF SEE BACK FOR DETAILS</p>	<p>SAVE & MASTER'S</p> <p>PURCHASE A \$20 GAME PLAY GET A FREE \$20 GAME PLAY (SEE DETAILS ON BACK)</p>	<p>MICE COTTENS BBQ</p> <p>10% OFF TABLE TICKET (MAX 6 MEALS) ONE TIME USE EXPIRES 12/31/25</p>	<p>Scouting America South Texas Council</p> <p>2025 CAMP CARD</p> <p>\$10</p> <p><small>By purchasing this card you are helping Scout units earn their way to camp! Card intended for 10th birthday recipients only. Supports leading Pack/Troop or Crew Members to Scout Camp. The individual being celebrated will receive 10 tickets to attend camp.</small></p>		
<p>CORPUS CHRISTI MUSEUM OF SCIENCE and HISTORY</p> <p>BUY 1 REGULAR ADMISSION GET 1 - 50% OFF DISCOUNT APPLIED TO LESSEER TICKET ITEM. ONE TIME USE EXPIRES 12/31/25</p>	<p>CAMP LIFE</p> <p>NO SERVICE FEE (A \$100 VALUE) ONE TIME USE EXPIRES 12/31/2025</p>	<p>SONIC</p> <p>BUY 1 GET 1 FREE SMALL SONIC BLAST ONE TIME USE EXPIRES 12/31/25 (SEE DETAILS ON BACK)</p>	<p>peter piper pizza</p> <p>\$1.00 OFF ANY LARGE OR EXTRA LARGE PIZZA (SEE DETAILS ON BACK)</p>			

BACK

<p>PAPA JOHN'S</p> <p>FREE MEDIUM 1 TOPPING PIZZA</p> <p>WITH THE PURCHASE OF A LARGE PIZZA AT REGULAR MENU PRICE</p> <p>PROMO CODE BSOAFMP2025 VALID ONLY AT PARTICIPATING LOCATIONS EXPIRES 12/31/2025</p>	<p>\$5 OFF TOP WASH EXPIRES 12/31/25</p>	<p>BIG HOUSE BURGERS</p> <p>10% OFF ANY ORDER EXCLUDING ALCOHOL EXPIRES 12/31/2025</p>	<p><i>The Flower Box</i> A Full-Service Florist</p> <p>\$10 OFF ANY ORDER ONE TIME USE EXPIRES 12/31/25</p>	<p>RAILROAD</p> <p>FREE O-RINGS WITH A MEAL PURCHASE VALID AT EITHER CORPUS CHRISTI, TX OR BOSTON, TX LOCATIONS. ONE TIME USE EXPIRES 12/31/2025</p>	<p>NOMAD</p> <p>10% OFF ANY RETAIL PRODUCT ONE OPTION ONLY - 10% OFF PRODUCT OR 15% OFF SERVICE ONE TIME USE EXPIRES 12/31/25</p>	<p>JACK'S AUTO REPAIRS 361-488-1123</p> <p>1 FREE TIRE ROTATION WITH BRAKE INSPECTION \$25 VALUE ONE TIME USE EXPIRES 12/31/25</p>
			<p>TAQUERIA IALISCO Restaurant No.5</p> <p>BUY 1 LUNCH SPECIAL GET 2ND LUNCH SPECIAL 1/2 OFF ONE TIME USE EXPIRES 12/31/25</p>	<p>10% OFF ANY PURCHASE KINGSVILLE LOCATION ONLY ONE TIME USE EXPIRES 12/31/25</p>	<p>Spice Station Indian Cuisine</p> <p>BUY MEDIUM PLATE GET BUTTER NAAN FREE ONE TIME USE EXPIRES 12/31/25</p>	
<p>All multi-use offers cannot be combined with any other coupons or specials. Expires 12/31/2025 unless otherwise noted.</p>						
<p>SONIC</p> <p>1 FREE MEDIUM FAMOUS SLUSH OR SOFT DRINK With the purchase of a Sonic Cheeseburger One coupon per per visit. Cannot be combined with any other offer.</p>	<p><i>The Flower Box</i></p> <p>10% OFF ANY PRODUCT</p>	<p>BEEF & BONES Meat Market STOREWIDE</p> <p>15% OFF</p>	<p>MICE COTTENS BBQ</p> <p>10% OFF TABLE TICKET (MAX 6 MEALS) ONE TIME USE EXPIRES 12/31/25</p>	<p>LOCATED AT LA PALMERA MALL, 368-377-6340 PROMOTIONAL. Present this at the front desk to redeem. Limit one per customer per power card. Not valid with any other offers, special event packages or on virtual reality games. Non-negotiable. Power card activation fee will apply. Other restrictions may apply. Please see store for details. ONE TIME USE EXPIRES 12/31/2025</p>	<p>Cannot be combined with other discounts. Only valid for general admission to the USS LEXINGTON MUSEUM, cannot be used for special events or escape rooms. Ticket discounted must be of equal or lesser value. ONE TIME USE EXPIRES 12/31/25</p>	<p>SHILOH'S CUP</p> <p>50% OFF ANY COFFEE ONE TIME USE EXPIRES 12/31/25</p>
<p>CHAMPS</p> <p>\$5 OFF \$50 OR MORE SPENT IN STORE</p>	<p>El Pastel Bakery 517 N. 7th Street, Kingsville, TX, 77603</p> <p>\$2 OFF PURCHASE OF ANY BAKE VALUED AT MORE THAN \$12</p>	<p>Sweet Swirl</p> <p>10% OFF www.sweetswirl.com</p>	<p>VALID ONLY AT PETER PIPER PIZZA IN CORPUS CHRISTI, LAREDO AND VICTORIA, TX. CODE: 33 ONE TIME USE EXPIRES 12/31/25</p>	<p>VALID AT PARTICIPATING</p> <p>SONIC</p> <p>DRIVE-INS. One coupon per per visit. Cannot be combined with any other offer. BUY 1 GET 1 FREE SMALL SONIC BLAST ONE TIME USE EXPIRES 12/31/25</p>	<p>CAMP LIFE</p> <p>NO SERVICE FEE (A \$100 VALUE) ONE TIME USE EXPIRES 12/31/2025</p>	<p>CORPUS CHRISTI MUSEUM OF SCIENCE and HISTORY</p> <p>BUY 1 REGULAR ADMISSION GET 1 - 50% OFF DISCOUNT APPLIED TO LESSEER TICKET ITEM. ONE TIME USE EXPIRES 12/31/25</p>
<p>HEBERT HONEY</p> <p>10% OFF ENTIRE PURCHASE One Photo Code #2425 to check out</p>	<p>KITCHEN OF ROCK</p> <p>BOGO PIZZA SLICE OR FREE SMALL APPETIZER WITH PURCHASE OF 2PP CHEESE PIZZA</p>	<p>REAL DEALS</p> <p>20% OFF YOUR FAVORITE ITEM</p>	<p>Vendor #100 ANY VENDOR #100 ITEM</p> <p>FINDERS KEEPERS Antiques, Retro & Vendor Booths</p>			